

TRIBE PROPERTY TECHNOLOGIES INC.

Condensed Consolidated Interim Financial Statements
For the six months ended June 30, 2023 and 2022

(Expressed in Canadian Dollars - unaudited)

TRIBE PROPERTY TECHNOLOGIES INC.
Condensed Consolidated Interim Statements of Financial Position
(Expressed in Canadian Dollars)

As at	June 30, 2023 (unaudited)	December 31, 2022
ASSETS		
Current assets		
Cash and cash equivalents (Note 20)	\$ 3,043,322	\$ 8,096,696
Accounts receivable (Note 18)	1,329,186	1,012,675
Prepaid expenses	299,892	452,387
Investments	74,378	67,689
Total current assets	4,746,778	9,629,447
Property and equipment (Note 6)	3,616,867	4,000,096
Intangible assets (Note 7)	7,233,045	7,227,498
Goodwill (Note 7)	5,212,807	5,197,808
TOTAL ASSETS	\$ 20,809,497	\$ 26,054,849
LIABILITIES		
Current liabilities		
Accounts payable and accrued liabilities (Note 19)	\$ 1,547,973	\$ 1,562,221
Deferred revenue (Note 8)	205,344	134,306
Loans and borrowings (Note 9)	-	27,180
Current portion of lease obligations (Note 10)	794,822	859,755
Note payable (Note 11)	949,740	940,543
Total current liabilities	3,497,879	3,524,005
Lease obligations (Note 10)	2,732,686	2,932,113
Note payable (Note 11)	1,944,642	1,924,647
Deferred tax liability (Note 3)	29,000	29,000
TOTAL LIABILITIES	8,204,207	8,409,765
SHAREHOLDERS' EQUITY		
Share capital (Note 12)	54,196,162	54,196,162
Reserve (Notes 12 and 13)	2,541,856	2,453,299
Accumulated deficit	(44,132,728)	(39,004,377)
TOTAL SHAREHOLDERS' EQUITY	12,605,290	17,645,084
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 20,809,497	\$ 26,054,849

Subsequent Events (Note 21)

These condensed consolidated financial statements were authorized for issue by the Board of Directors on Aug 25, 2023. They are signed on behalf of the Board of Directors by:

/s/ "Joseph Nakhla"
CEO and Director

/s/ "Raymond Choy"
Director

The accompanying notes form an integral part of these condensed consolidated interim financial statements.

TRIBE PROPERTY TECHNOLOGIES INC.
Condensed Consolidated Interim Statements of Loss and Comprehensive Loss
(Expressed in Canadian Dollars - unaudited)

	<u>For the Three Months Ended</u>		<u>For the Six Months Ended</u>	
	<u>June 30, 2023</u>	<u>June 30, 2022</u>	<u>June 30, 2023</u>	<u>June 30, 2022</u>
REVENUE (Note 4)	\$ 4,820,654	\$ 4,332,820	\$ 9,479,701	\$ 8,535,035
OPERATING EXPENSES				
Cost of software and services and software licensing fees	2,865,050	2,632,757	5,696,251	4,999,926
Selling, general and administrative expenses (Notes 5 and 16)	4,163,769	4,129,736	7,854,211	7,446,152
Depreciation (Note 6)	221,389	223,947	438,467	433,211
Amortization of intangible assets (Note 7)	147,226	96,336	294,453	192,594
Stock-based compensation (Notes 13 and 16)	13,424	96,741	88,557	197,782
NET OPERATING EXPENSES	7,410,858	7,179,517	14,371,939	13,269,665
LOSS FROM OPERATIONS	(2,590,204)	(2,846,697)	(4,892,238)	(4,734,630)
OTHER INCOME AND EXPENSES				
Interest expense (Notes 9, 10 and 11)	(143,317)	(168,066)	(290,675)	(361,918)
Interest income	21,308	57,076	52,609	82,476
Foreign exchange gain (loss)	-	(1,003)	6,884	(1,068)
Fair value gain (loss) on investment	6,376	(11,654)	6,689	(12,311)
Loss on revaluation of government grant (Note 9)	-	-	(11,503)	-
Loan forgiveness on government grant (Note 9)	-	-	10,000	-
NET LOSS BEFORE TAX	(2,705,837)	(2,970,344)	(5,118,234)	(5,027,451)
Income tax recovery (expense)	(10,117)	-	(10,117)	282
NET LOSS	\$ (2,715,954)	\$ (2,970,344)	\$ (5,128,351)	\$ (5,027,169)
LOSS PER SHARE, BASIC AND DILUTED	\$ (0.13)	\$ (0.14)	\$ (0.24)	\$ (0.24)
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING, BASIC AND DILUTED	21,207,516	21,158,752	21,207,516	20,751,584

The accompanying notes form an integral part of these condensed consolidated interim financial statements.

TRIBE PROPERTY TECHNOLOGIES INC.
Condensed Consolidated Interim Statements of Cash Flows
(Expressed in Canadian Dollars - unaudited)

	For the Six Months Ended	
	June 30, 2023	June 30, 2022
Cash flows provided by (used in):		
OPERATING ACTIVITIES		
Net loss	\$ (5,128,351)	\$ (5,027,169)
Adjustments for items not affecting cash:		
Income tax expense (recovery)	10,117	(282)
Depreciation	438,467	433,211
Amortization of intangible assets	294,453	192,594
Interest expense	290,675	361,918
Interest income	(52,609)	(82,476)
Fair value loss (gain) on investment	(6,689)	12,311
Stock-based compensation	88,557	197,782
Loss on revaluation of government grant	11,503	-
Loan forgiveness on government grant	(10,000)	-
	(4,063,877)	(3,912,111)
Net changes in non-cash working capital items:		
Receivables and prepaid expenses	(164,016)	117,541
Accounts payable and accrued liabilities	(86,755)	88,115
Deferred revenue	71,038	(16,047)
	(179,733)	189,609
Interest paid	(260,166)	(322,540)
Net cash flows used in operating activities	(4,503,776)	(4,045,042)
INVESTING ACTIVITY		
Payment for acquisition of Southview (Note 3)	-	(347,746)
Purchase of property and equipment	(55,238)	(124,662)
Purchase of intangible assets (Note 7)	(200,000)	-
Cash acquired from Southview (Note 3)	-	37,461
Purchase price adjustment for NAI (Note 7)	-	(9,368)
Net cash flows used in investing activities	(255,238)	(444,335)
FINANCING ACTIVITIES		
Proceeds from issuance of shares, net of share issuance costs	-	19,725,301
Proceeds from exercise of stock options	-	18,288
Repayment of demand loan	-	(33,901)
Repayment of government grant	(30,000)	-
Repayment of note payable	-	(1,000,000)
Repayment of lease obligations	(264,360)	(305,999)
Common shares repurchased (Note 12)	-	(26,220)
Net cash flows provided (used) by financing activities	(294,360)	18,377,469
Net increase (decrease) in cash	(5,053,374)	13,888,092
Cash and cash equivalents, beginning	8,096,696	1,211,899
Cash and cash equivalents, ending	\$ 3,034,322	\$ 15,099,991
Supplemental cash flow information:		
Non-cash settlement of shareholder loans	\$ -	\$ -
Common shares issued for consulting services	-	-
Common shares issued for acquisition of Southview	-	150,000

The accompanying notes form an integral part of these consolidated interim financial statements.

TRIBE PROPERTY TECHNOLOGIES INC.
Condensed Consolidated Interim Statements of Changes in Shareholders' Equity
(Expressed in Canadian Dollars - unaudited)

	Number of shares	Amount	Reserve	Accumulated deficit	Total
Balance, December 31, 2021	15,903,231	\$ 34,697,639	\$ 1,749,832	\$ (28,460,117)	\$ 7,987,354
Shares issued for cash (Note 12)	5,250,000	21,000,000	-	-	21,000,000
Share issuance costs (Note 12)	-	(1,611,377)	336,678	-	(1,274,699)
Exercise of stock options (Note 13)	6,650	29,185	(10,897)	-	18,288
Shares issued for Southview acquisition (Notes 3 and 12)	76,635	150,000	-	-	150,000
Stock-based compensation (Notes 13 and 16)	-	-	197,782	-	197,782
Common shares repurchased (Note 12)	-	(26,220)	-	-	(26,220)
Net and comprehensive loss for the period	-	-	-	(5,027,169)	(5,027,169)
Balance, June 30, 2022	21,236,516	\$ 54,239,227	\$ 2,273,395	\$ (33,487,286)	\$ 23,025,336
Balance, December 31, 2022	21,210,516	\$ 54,196,162	\$ 2,453,299	\$ (39,004,377)	\$ 17,645,084
Stock-based compensation (Notes 13 and 16)	-	-	88,557	-	88,557
Treasury shares cancelled (Note 12)	(3,000)	-	-	-	-
Net and comprehensive loss for the period	-	-	-	(5,128,351)	(5,128,351)
Balance, June 30, 2023	21,207,516	\$ 54,196,162	\$ 2,541,856	\$ (44,132,728)	\$ 12,605,290

The accompanying notes form an integral part of these condensed consolidated interim financial statements.

TRIBE PROPERTY TECHNOLOGIES INC.

Notes to the Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2023 and 2022

(In Canadian dollars)

1. REPORTING ENTITY

The Company (“Tribe Property Technologies Inc.”) was incorporated under the *Business Corporations Act* (Ontario) on June 5, 2017. The Company’s registered office is located at Suite 3200, Bay Adelaide Centre – North Tower, 40 Temperance Street, Toronto, Ontario, M5H 0B4 and its principal place of business is located at 1606-1166 Alberni Street, Vancouver, BC, V6E 3Z3.

The Company’s principal business activity is offering technology-enabled property management services to meet the needs of developers, condominium and residential communities, owners and residents. The services provided via its technology platform are focused on improving the living experience of the residents within each community, with a key focus on communication, information, education and protection. Through its technology platform, the Company provides on-demand access to important records and documents, simple communication tools, online payment options, bookable amenities and a ticketing system for residents to notify their developer or management of issues, warranty concerns and deficiencies.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board (“IASB”). Accordingly, certain information and footnote disclosure normally included in annual financial statements prepared in accordance with International Financial Reporting Standards (“IFRS”) have been omitted or condensed, and therefore these condensed consolidated interim financial statements should be read in conjunction with the Company’s audited consolidated financial statements for the period ended December 31, 2022 and the notes thereto.

These condensed consolidated interim financial statements are based on the IFRS issued and effective as of August 25, 2023, the date these condensed consolidated interim financial statements were authorized for issuance by the Company’s Board of Directors, and follow the same accounting policies and methods of computation as the most recent annual financial statements.

2.2 Significant accounting judgements, estimates and assumptions

Business combinations

On the completion of business acquisitions, management’s judgement is required to estimate the purchase price and to identify and determine the fair value of all assets acquired and liabilities assumed. The determination of the fair value of assets acquired and liabilities assumed is based on management’s estimates and certain assumptions generally included in a present value calculation of the related cash flows.

Going concern

Management has applied judgements in the assessment of the Company’s ability to continue as a going concern when preparing its consolidated financial statements. Management prepares its consolidated financial statements on a going concern basis unless management either intends to liquidate the Company or has no realistic alternative other than to do so.

Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value in use of the Cash Generating Unit (“CGU”) to which goodwill has been allocated. The value in use calculation requires management to estimate the future cash flows expected to arise from the CGU and a suitable discount rate in order to calculate present value. The fair value calculation requires management’s estimate of future revenues and a suitable revenue multiplier.

The Company tests goodwill for impairment at least annually in accordance with the requirements of IAS 36 *Impairment of Assets*. The recoverable amounts of CGU’s are determined based on the greater of their fair value less costs of disposal and value in use.

TRIBE PROPERTY TECHNOLOGIES INC.

Notes to the Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2023 and 2022

(In Canadian dollars)

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

For the purposes of impairment testing, assets are grouped into CGU's that have been identified as being the smallest identifiable group of assets that generate cash inflows that are independent of cash inflows of other assets or groups of assets. The determination of these CGU's is based on management's judgement in regards to shared infrastructure, geographical proximity, product type and other relevant factors.

Determination of useful life

Each significant component of property and equipment and intangible assets are depreciated over their estimated useful lives. Estimated useful lives are determined based on current facts and past management experience and take into consideration the anticipated physical life of the asset, existing long-term sales agreements and contracts, current and forecasted demand, and the potential for technological obsolescence.

3. BUSINESS COMBINATIONS

On June 30, 2022, the Company acquired 100% of the outstanding share capital of Southview Property Management Inc. ("Southview") for 76,635 common shares of the Company, \$347,747 cash consideration, and up to \$100,000 in cash consideration that is deferred until twelve months after the closing date, and subject to certain adjustments based on revenue and customer contracts. All common shares issued are subject to a voluntary lock-up from which one-third of the shares will be released every six months for a period of eighteen months.

In accordance with the measurement requirements set out under IFRS 3, Business Combinations, the purchase price allocation based on the fair value of assets and liabilities assumed is as follows:

Fair value of Tribe shares	\$	133,985
(76,635 common shares at \$1.96 per share) (Note 12)		
Deferred cash consideration		14,409
Cash consideration		347,747
Fair value of purchase consideration	\$	496,141
Allocated to:		
Cash and cash equivalents	\$	37,461
Accounts receivable		4,725
Prepaid expenses		20,656
Equipment		21,709
Right-of-use assets (Note 6)		65,605
Intangible assets (Note 7)		109,000
Goodwill (Note 7)		340,292
Deferred tax liability		(29,000)
Lease liabilities (Note 10)		(65,605)
Accounts payable and accrued liabilities		(8,702)
Total	\$	496,141

The goodwill represented the excess of the purchase price over the fair value of net assets acquired. It is attributable to the workforce acquired and expected synergies from combining operations. None of the goodwill is deductible for tax purposes. The goodwill was added to the Gateway CGU (Note 7).

The receivables acquired in the transaction had a fair value of \$4,725 which approximated the gross contractual amounts receivable. The best estimate at the acquisition date of the contractual cash flows for which collection is uncertain is \$0.

During the six months ended June 30, 2023, an increase adjustment of \$14,999 based on revenue performance was made to the deferred cash consideration balance, resulting in a balance of \$29,408 as at June 30, 2023 (Note 7). The adjustment increased the goodwill balance by the same amount. The deferred cash consideration was paid on July 17, 2023 (Note 21).

TRIBE PROPERTY TECHNOLOGIES INC.

Notes to the Condensed Consolidated Interim Financial Statements

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(In Canadian dollars)

4. REVENUE

A disaggregation of revenue from contracts with customers is as follows:

	Three Months Ended		Six Months Ended	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Software and service fees	\$ 4,204,028	\$ 3,816,233	\$ 8,396,531	\$ 7,514,759
Transactional revenues	506,633	496,339	882,623	899,880
Software and services	4,710,661	4,312,572	9,279,154	8,414,639
Software licensing fees	109,993	20,248	200,547	120,396
Total revenue	\$ 4,820,654	\$ 4,332,820	\$ 9,479,701	\$ 8,535,035

5. SELLING, GENERAL AND ADMINISTRATIVE

Selling, general and administrative expenses are comprised of:

	Three Months Ended		Six Months Ended	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Salaries and wages	\$ 2,749,162	\$ 2,457,877	\$ 5,294,130	\$ 4,523,519
Office expenses	707,163	770,356	1,405,274	1,493,068
Professional fees	424,259	595,134	623,106	846,911
Subcontractors	115,517	175,601	225,875	317,707
Investor relations	133,619	92,832	213,054	165,334
Advertising and promotion	34,049	37,936	92,772	99,613
Total selling, general and administrative expenses	\$ 4,163,769	\$ 4,129,736	\$ 7,854,211	\$ 7,446,152

TRIBE PROPERTY TECHNOLOGIES INC.

Notes to the Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2023 and 2022

(In Canadian dollars)

6. PROPERTY AND EQUIPMENT

	Computer hardware	Computer software	Furniture and equipment	Leasehold improvements	Right-of-use assets	Total
Cost						
Balance, December 31, 2021	\$ 297,150	\$ 1,095,546	\$ 172,900	\$ 336,772	\$ 4,625,687	\$ 6,528,055
Additions (Note 10)	89,231	102,071	33,893	-	502,587	727,782
Disposals	-	-	-	(168,858)	-	(168,858)
Assets acquired (Note 3)	-	-	-	-	65,605	65,605
Balance, December 31, 2022	386,381	1,197,617	206,793	167,914	5,193,879	7,152,584
Additions	13,272	40,312	1,654	-	-	55,238
Balance, June 30, 2023	\$ 399,653	\$ 1,237,929	\$ 208,447	\$ 167,914	\$ 5,193,879	\$ 7,207,822
Accumulated amortization						
Balance, December 31, 2021	\$ 219,181	\$ 857,768	\$ 81,039	\$ 189,639	\$ 1,079,651	\$ 2,427,278
Depreciation	56,640	81,957	22,521	21,987	710,963	894,068
Disposals	-	-	-	(168,858)	-	(168,858)
Balance, December 31, 2022	275,821	939,725	103,560	42,768	1,790,614	3,152,488
Depreciation	23,913	44,660	10,193	11,205	348,496	438,467
Balance, June 30, 2023	\$ 299,734	\$ 984,385	\$ 113,753	\$ 53,973	\$ 2,139,110	\$ 3,590,955
Net book value						
Balance, December 31, 2022	\$ 110,560	\$ 257,892	\$ 103,233	\$ 125,146	\$ 3,403,265	\$ 4,000,096
Balance, June 30, 2023	\$ 99,919	\$ 253,544	\$ 94,694	\$ 113,941	\$ 3,054,769	\$ 3,616,867

TRIBE PROPERTY TECHNOLOGIES INC.

Notes to the Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2023 and 2022

(In Canadian dollars)

7. INTANGIBLE ASSETS AND GOODWILL

	Customer Relationships	Goodwill
Cost		
Balance, December 31, 2021	\$ 7,700,608	\$ 4,857,516
Additions (Note 3)	684,000	340,292
Disposals	(77,288)	-
Purchase price adjustment	9,368	-
Balance, December 31, 2022	8,316,688	5,197,808
Additions	300,000	-
Purchase price adjustment (Note 3)	-	14,999
Balance, June 30, 2023	\$ 8,616,688	\$ 5,212,807
Accumulated amortization		
Balance, December 31, 2021	\$ 549,168	-
Amortization	547,383	-
Disposals	(7,361)	-
Balance, December 31, 2022	1,089,190	-
Amortization	294,453	-
Balance, June 30, 2023	\$ 1,383,643	\$ -
Net book value		
Balance, December 31, 2022	\$ 7,227,498	\$ 5,197,808
Balance, June 30, 2023	\$ 7,233,045	\$ 5,212,807

For the purposes of assessing impairment of goodwill and non-financial assets, the Company must identify its CGUs. Determination of what constitutes a CGU is subject to management judgment. Management has determined that the Company has two CGUs: Tribe CGU and Gateway CGU. Both CGUs belong to the Software and Services segment as they pertain to the property management business associated with the Company's community-living technology platform.

At December 31, 2022, the carrying amount of goodwill allocated to the Gateway CGU is \$3,419,141 and the carrying amount of goodwill allocated to the Tribe CGU is \$59,667.

At December 31, 2022, the Company tested its CGUs for impairment. The inputs for the calculated recoverable amounts below are not based on observable market data. As such, the recoverable amounts of both the Gateway and Tribe CGUs are categorized in Level 3 of the fair value measurement hierarchy.

For the Gateway CGU, the estimated recoverable amount was calculated using a revenue multiple of 1 based on 2022 revenues, less costs of disposal. This resulted in a recoverable amount of \$11,713,377, exceeding the CGU carrying amount of \$10,341,464. The revenue multiple used reflected current market assessments and the acquisition history of the Company. A 1% change in the recoverable amount is a difference of \$117,134 and would not yield a different result.

For the Tribe CGU, the estimated recoverable amount was calculated using a revenue multiple of 1 based on 2022 revenues, less costs of disposal. This resulted in a recoverable amount of \$5,848,432, exceeding the CGU carrying amount of \$992,903. The revenue multiple used reflected current market assessments and the acquisition history of the Company. A 1% change in the recoverable amount is a difference of \$58,484 and would not yield a different result.

During the year ended December 31, 2021, the Company completed acquisitions of three sets of property management contracts for total consideration of \$415,000. Of this amount, \$50,000 was settled through the issuance of 12,977 common shares (Note 12). During the year ended December 31, 2022, there was a purchase price adjustment of \$9,368 on one of the acquisitions.

During the year ended December 31, 2022, the Company added Customer Relationships and Goodwill through its acquisition of Southview (Note 3).

During the year ended December 31, 2022, the Company added Customer relationships through its acquisition of Martello Property Services Inc for total consideration of \$550,000. The Company paid \$475,000 on the closing date of July 31, 2022, with \$75,000 payable on the date that is thirteen months after the closing date, and up to \$170,000 payable upon the future delivery of property management contracts related to buildings that are currently under development. The \$170,000 payable related to buildings under development was not added to intangible assets and

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Notes to the Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2023 and 2022

(In Canadian dollars)

7. INTANGIBLE ASSETS AND GOODWILL (continued)

not accrued as there is no certainty that the property management contracts for the buildings under development will be signed.

During the year ended December 31, 2022, the Company paid \$25,000 related to previous customer relationship acquisitions price adjustments.

During the year ended December 31, 2022, the Company sold customer relationships with a carrying value of \$69,927 to Team Approach Property Services Ltd., for consideration of \$42,540.

During the six months ended June 30, 2023, the Company added customer relationships through its acquisition of Warrington PCI Management for total consideration of \$300,000. The Company paid \$200,000 on the closing date of January 5, 2023, with \$100,000 payable on the date that is thirteen months after the closing date, and up to \$75,000 payable upon the future delivery of property management contracts related to buildings that are currently under development. The \$75,000 payable related to buildings under development was not added to intangible assets and not accrued as there is no certainty that the property management contracts for the buildings under development will be signed.

8. DEFERRED REVENUE

Balance, December 31, 2021	\$	238,258
Billings		110,402
Revenue recognized		(214,354)
Balance, December 31, 2022		134,306
Billings		160,250
Revenue recognized		(89,212)
Balance, June 30, 2023	\$	205,344

9. LOANS AND BORROWINGS

	June 30, 2023	December 31, 2022
CEBA loan	\$ -	\$ 27,180
	\$ -	\$ 27,180

Operating line of credit

The Company has a \$1,000,000 operating line of credit with the Toronto-Dominion Bank ("TD") available to be drawn at the Company's discretion. The interest rate is prime + 1.25% per annum and is calculated daily and payable monthly in arrears. All amounts are repayable immediately on demand by TD and the credit facility may be terminated by TD at any time.

CEBA loan

On April 30, 2020, the Company received a \$40,000 line of credit under the Canada Emergency Business Account ("CEBA") program funded by the Government of Canada. The CEBA line of credit is non-interest bearing and can be repaid without penalty at any time.

On June 30, 2021, the outstanding balance on the CEBA line of credit of \$40,000 automatically converted to a 2-year interest-free term loan (the "CEBA term loan"). If 75% of the CEBA term loan is repaid on or before December 31, 2023, the remaining 25% will be forgiven. If, on December 31, 2023, the Company exercises the option for a 2-year term extension, interest of 5% per annum will apply to any remaining balance during the extension period. The Company recorded the CEBA term loan at fair value using an effective interest rate of 13.3%. The fair value of the CEBA term loan is accreted up to its cost and during the six months ended June 30, 2023, interest accretion of \$1,317 (June 30, 2022 - \$1,630) was recognized.

The Company repaid \$30,000, which is 75% of the loan, on February 21, 2023, and thus qualified for the 25% loan forgiveness of \$10,000. This resulted in a loss on revaluation of the CEBA loan of \$11,503 for the six months ended June 30, 2023 (June 30, 2022 - \$nil).

TRIBE PROPERTY TECHNOLOGIES INC.

Notes to the Condensed Consolidated Interim Financial Statements

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(In Canadian dollars)

10. LEASES

The Company leases office space for its operations as well as computers and related equipment. The leased assets and liabilities were measured at the present value of the lease payments plus the anticipated exercise of renewal options, discounted using the incremental borrowing rate which was estimated to be between 10% and 13%.

The Company's lease liabilities are as follows:

	June 30, 2023	December 31, 2022
Current portion of lease obligations	\$ 794,822	\$ 859,755
Non-current portion of lease obligations	2,732,686	2,932,113
	\$ 3,527,808	\$ 3,791,868

The lease liability interest expense recognized in profit and loss and lease payments recognized in the financing component of statement of cash flows is as follows:

Balance, December 31, 2021	\$ 3,806,945
New leases (Note 6)	502,587
Leases acquired (Note 3)	65,605
Interest expense	392,097
Payments	(975,366)
Balance, December 31, 2022	3,791,868
Interest expense	185,783
Payments	(450,143)
Balance, June 30, 2023	\$ 3,527,808

As at June 30, 2023, the Company is committed to minimum lease payments as follows:

	June 30, 2023
Less than one year	\$ 833,400
One to five years	2,840,869
More than five years	1,506,792
Total undiscounted lease liabilities	\$ 5,181,061

The Company did not designate any leases as low-value or short-term under IFRS 16.

11. NOTE PAYABLE

In connection with the acquisition of Gateway Property Management Corp. ("Gateway"), the Company owed a note payable of \$9,000,000 plus a working capital payment of \$1,000,000. In the year ended December 31, 2022, the working capital payment adjustment was made. The note payable bears interest at 5% per annum, which is accrued and paid monthly. The principal is repayable as follows:

- \$5,000,000, plus accrued interest, paid on March 29, 2021;
- \$1,000,000, plus accrued interest, paid on December 31, 2022;
- \$1,000,000 payable on December 31, 2023;
- \$1,000,000 payable on December 31, 2024;
- The remaining principal and any accrued interest outstanding, on December 31, 2025.

The note payable has been recorded at its fair value, using a market discount rate of 7.5% per annum:

	June 30, 2023	December 31, 2022
Current portion of note payable	\$ 949,740	\$ 940,543
Non-current portion of note payable	1,944,642	1,924,647
Total note payable	\$ 2,894,382	\$ 2,865,190

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(In Canadian dollars)

12. SHARE CAPITAL

12.1 Authorized

Authorized, unlimited number of voting common shares without par value.

12.2 Issued common shares

On November 8, 2021, the Company issued 12,977 common shares with a fair value of \$50,000 in connection with an acquisition of property management contracts (Note 7).

On January 14, 2022, the Company completed a private placement equity financing pursuant to which the Company raised gross proceeds of \$21,000,000 from the sale of units of the Company (each, a "Unit") at a price of \$4.00 per Unit (5,250,000 common shares issued). Each Unit consists of one common share and one common share purchase warrant ("Warrant") of the Company. Each Warrant entitles the holder to acquire one common share at a price of \$5.10 per common share, until January 14, 2025, subject to adjustment in certain events. No value was attributed to the Warrants under the residual value method. Total issuance costs incurred was \$1,274,699, of which \$1,197,000 was paid to agents. The Company issued to the agents 299,248 compensation warrants (each, a "Compensation Option") at a price of \$5.10 per Compensation Option, until January 14, 2025, subject to adjustment in certain events. The Compensation Options were valued at \$336,678 using the Black-Scholes-Merton option pricing model, using an exercise price of \$5.10, expected life of 3 years, volatility of 50%, and risk-free rate of 1.25%.

On June 30, 2022, the Company issued 76,635 common shares with a fair value of \$133,985 in connection with the acquisition of Southview (Note 3).

12.3 Normal-Course Issuer Bid

On June 9, 2022, the Company filed a Notice of Intention to make a Normal-Course Issuer Bid ("NCIB") with the Exchange, which would allow the Company to purchase outstanding common shares of the Company. Under the NCIB, the Company may acquire up to an aggregate of 907,337 Shares over the 12-month period commencing on June 13,

2022 and ending on June 12, 2023, representing approximately 10% of the public float as of May 31, 2022. Under the NCIB, the Company may not acquire more than 2% of the issued and outstanding common shares in any 30-day period. All common shares purchased by the Company under the NCIB will be returned to treasury and cancelled.

During the year ended December 31, 2022, the Company purchased 29,000 common shares at a total price of \$53,270, and subsequently cancelled 26,000 shares in the year ended December 31, 2022. As of December 31, 2022, the Company was in the process of cancelling the remaining 3,000 common shares purchased, and the shares were classified as treasury shares. During the six months ended June 30, 2023, the Company cancelled the 3,000 treasury shares.

13. STOCK, COMPENSATION OPTIONS AND WARRANTS

The Company has a rolling stock option plan ("SOP") whereby a maximum of 10% of the issued and outstanding common shares of the Company may be reserved for issuance pursuant to the exercise of stock options. The terms of the granted stock options are fixed by the Board of Directors and are not to exceed ten years. The exercise price of stock options is determined by the Board of Directors.

Stock options granted under the SOP may vest immediately on grant, or over a period as determined by the Board of Directors, or in respect of stock options granted for investor relations services, as prescribed by the Exchange policy.

13.1 Employee Stock Options

There were no employee stock options granted during the six months ended June 30, 2023.

Total stock-based compensation expense from employee stock options during the three and six months ended June 30, 2023 was \$10,521 and \$79,694 respectively (June 30, 2022 - \$84,526 and \$160,722 respectively) using the Black-Scholes-Merton option pricing model.

TRIBE PROPERTY TECHNOLOGIES INC.

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(In Canadian dollars)

13. STOCK, COMPENSATION OPTIONS AND WARRANTS (continued)

A continuity schedule of the Company's outstanding employee stock options for the six months ended June 30, 2023 and December 31, 2022 is as follows:

	June 30, 2023		December 31, 2022	
	Number outstanding	Weighted average exercise price	Number outstanding	Weighted average exercise price
Outstanding, beginning	1,182,550	\$ 3.55	849,670	\$ 3.96
Granted	-	-	380,500	2.80
Exercised	-	-	(6,650)	2.75
Forfeited	(180,270)	2.60	(40,970)	5.00
Outstanding, ending	1,002,280	\$ 3.73	1,182,550	\$ 3.55
Exercisable, ending	631,846	\$ 3.77	601,683	\$ 3.53

At June 30, 2023, the Company had outstanding employee stock options as follows:

Expiry date	Options outstanding	Options exercisable	Exercise price	Weighted average remaining contractual life (in years)
April 30, 2025	335,130	355,130	\$ 2.75	1.83
January 31, 2026	200,000	120,000	\$ 5.00	2.59
February 21, 2026	215,900	141,300	\$ 5.00	2.65
December 31, 2026	71,250	18,750	\$ 5.00	3.50
December 31, 2026	50,000	16,666	\$ 3.50	3.50
December 31, 2027	130,000	-	\$ 1.55	4.50
	1,002,280	631,846		2.71

13.2 Consultant Stock Options

There were no consultant stock options granted during the six months ended June 30, 2023.

Total stock-based compensation expense from consultant stock options during the three and six months ended June 30, 2023, was \$nil and \$nil respectively (June 30, 2022 - \$1,158 and \$5,769 respectively) using the Black-Scholes-Merton option pricing model.

TRIBE PROPERTY TECHNOLOGIES INC.

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(In Canadian dollars)

13. STOCK, COMPENSATION OPTIONS AND WARRANTS (continued)

A continuity schedule of the Company's outstanding consultant stock options for the six months ended June 30, 2023 and December 31, 2022 is as follows:

	June 30, 2023		December 31, 2022	
	Number outstanding	Weighted average exercise price	Number outstanding	Weighted average exercise price
Outstanding, beginning	70,000	\$ 5.00	70,000	\$ 5.00
Expired	(70,000)	5.00	-	-
Outstanding, ending	-	\$ -	70,000	\$ 5.00
Exercisable, ending	-	\$ -	70,000	\$ 5.00

13.3 Broker Compensation Options

There were no broker compensation options granted during the six months ended June 30, 2023.

A continuity schedule of the Company's outstanding broker compensation options for the six months ended June 30, 2023 and December 31, 2022 is as follows:

	March 31, 2023		December 31, 2022	
	Number outstanding	Weighted average exercise price	Number outstanding	Weighted average exercise price
Outstanding, beginning	457,582	\$ 5.07	158,334	\$ 5.00
Expired	(158,334)	5.00	299,248	5.10
Outstanding, ending	299,248	\$ 5.10	457,582	\$ 5.07
Exercisable, ending	299,248	\$ 5.10	457,582	\$ 5.07

At June 30, 2023, the Company had outstanding broker compensation options as follows:

Expiry date	Options outstanding	Options exercisable	Exercise price	Weighted average remaining contractual life (in years)
January 15, 2025	299,248	299,248	\$ 5.10	1.54

13.4 Board Stock Options

There were no board stock options granted during the six months ended June 30, 2023.

Total stock-based compensation expense from board stock options during the three and six months ended June 30, 2023 was \$2,903 and \$8,863 respectively (June 30, 2022 - \$11,057 and \$31,291 respectively) using the Black-Scholes-Merton option pricing model.

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Notes to the Condensed Consolidated Interim Financial Statements

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13. STOCK, COMPENSATION OPTIONS AND WARRANTS (continued)

A continuity schedule of the Company's outstanding board stock options for the six months ended June 30, 2023 and December 31, 2022 is as follows:

	June 30, 2023		December 31, 2022	
	Number outstanding	Weighted average exercise price	Number outstanding	Weighted average exercise price
Outstanding, beginning	125,900	\$ 4.04	90,900	\$ 5.00
Granted	-	-	35,000	1.55
Outstanding, ending	125,900	\$ 4.04	125,900	\$ 4.04
Exercisable, ending	90,900	\$ 5.00	65,450	\$ 5.00

At June 30, 2023, the Company had outstanding board stock options as follows:

Expiry date	Options outstanding	Options exercisable	Exercise price	Weighted average remaining contractual life (in years)
February 21, 2026	90,900	90,900	\$ 5.00	2.65
December 31, 2027	35,000	-	\$ 1.55	4.50
	125,900	90,900		3.16

13.5 Warrants

The Company issued common share purchase warrants in connection with the brokered private placement on January 14, 2022 (Note 12).

A continuity schedule of the Company's outstanding common share purchase warrants for the six months ended June 30, 2023 and December 31, 2022 is as follows:

	June 30, 2023		December 31, 2022	
	Number outstanding	Weighted average exercise price	Number outstanding	Weighted average exercise price
Outstanding, beginning	5,250,000	\$ 5.10	-	\$ -
Issued	-	-	5,250,000	5.10
Outstanding, ending	5,250,000	\$ 5.10	5,250,000	\$ 5.10

At June 30, 2023, the Company had outstanding common share purchase warrants exercisable as follows:

Expiry date	Warrants outstanding	Exercise price	Weighted average remaining contractual life (in years)
Jan 14, 2025	5,250,000	\$ 5.10	1.55

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Notes to the Condensed Consolidated Interim Financial Statements

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14. FINANCIAL INSTRUMENTS

14.1 Categories of financial instruments and fair value measurements

The Company's financial assets and liabilities are classified as follows:

	Level		June 30, 2023	December 31, 2022
Financial assets:				
Fair value through profit and loss				
Cash and cash equivalents	1	\$	3,043,322	\$ 8,096,696
Investments	1		74,378	67,689
Amortized cost				
Accounts receivable, net of allowance for doubtful accounts	2		1,329,186	1,012,675
Financial liabilities:				
Financial liabilities at amortized cost				
Accounts payable	2	\$	658,662	\$ 852,433
Short-term debt	2		-	27,180
Note payable	2		2,894,382	2,865,190

14.2 Fair value information

The fair values of the Company's financial instruments approximate their carrying amounts due to the short-term nature of these instruments.

IFRS 13 *Fair Value Measurement* establishes a fair value hierarchy that reflects the significance of inputs used in measuring fair value as follows:

- Level 1 – quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 – inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3 – inputs for the asset or liability that are not based on observable market data (unobservable inputs).

14.3 Management of financial risks

There were no transfers between levels of the fair value hierarchy during the three and six months ended June 30, 2023 and 2022. As at June 30, 2023 and December 31, 2022, the Company's cash and cash equivalents, and investments were valued using Level 1 inputs of the fair value hierarchy.

The following is an analysis of the contractual maturities of the Company's financial liabilities as at June 30, 2023:

	Within 12 months	After 12 months
Accounts payable and accrued liabilities	\$ 1,547,973	\$ -
Note payable	949,740	1,944,642
Total	\$ 2,497,713	\$ 1,944,642

The undiscounted note payable contractual maturities are \$1,000,000 within 12 months and \$2,000,000 after 12 months, respectively.

The Company's financial instruments expose the Company to certain financial risks, including credit risk, liquidity risk, interest rate risk and foreign currency risk.

Credit risk

Credit risk arises from the potential that a counterparty will fail to perform its obligations. The Company has a significant number of customers which minimizes concentration of credit risk. The Company is exposed to credit risk from customers. In order to reduce its credit risk, the Company deals only with financially sound counterparties and,

TRIBE PROPERTY TECHNOLOGIES INC.

Notes to the Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2023 and 2022

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14. FINANCIAL INSTRUMENTS (continued)

accordingly, does not anticipate loss for non-performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. Over 75% of accounts receivable is current. The amounts disclosed in the balance sheet represent the maximum credit risks. Credit risk that arises from accounts receivable is considered low. The Company's cash is also exposed to credit risk. Cash is held with a major financial institution, consequently, the risk is assessed as low.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's interest rates on its short-term debt, note payable and demand loan are fixed. Management monitors its interest rates compared to market rates on a regular basis. The Company does not use derivative instruments to reduce its exposure to interest rate risk. Accordingly, interest rate risk is assessed as low.

Currency risk

Currency risk is the risk that the Company's net loss will vary from fluctuations of foreign exchange rates and the degree of volatility of these rates. The Company has not entered into any forward currency contracts or other financial derivatives to hedge foreign exchange risk. The Company is exposed to limited foreign currency transactions and has assessed the currency risk as low.

Liquidity risk

The Company's objective is to have sufficient liquidity to meet its liabilities when they become due. The Company monitors its cash balances and cash flows generated from operations to meet its requirements. As at June 30, 2023, the most significant financial liabilities are its accounts payables and note payable. As at June 30, 2023, the Company assessed liquidity risk as moderate.

TRIBE PROPERTY TECHNOLOGIES INC.

Notes to the Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2023 and 2022

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15. SEGMENTED INFORMATION

Management determined the Company's operating segments based on information reviewed by the Company's chief operating decision-maker, which consists of the Chief Executive Officer and the leadership team; largely on the basis of services offered and the classes of customers served.

The Company has three operating segments: (1) software and services, (2) software licensing fees, and (3) corporate. Software and services refers to the property management business associated with the Company's community-living technology platform. Software licensing fees refers to the Company's deficiency management software provided to developers and rental management software provided to landlords. The Company's corporate segment refers to the strategic and operational leadership of management, and shared corporate services to the group through the Company's head office operations. Financial performance and balances by segment are as follows:

	Software and Services	Software Licensing Fees	Corporate	Total
For the six months ended June 30, 2023				
Revenue	\$ 9,279,154	\$ 200,547	\$ -	\$ 9,479,701
Expenses	10,376,611	2,417,930	1,803,394	14,597,935
Net loss	\$ (1,097,457)	\$ (2,217,383)	\$ (1,803,394)	\$ (5,118,234)
For the six months ended June 30, 2022				
Revenue	\$ 8,414,639	\$ 120,396	\$ -	\$ 8,535,035
Expenses	8,785,324	2,712,107	2,065,056	13,562,486
Net loss	\$ (370,685)	\$ (2,591,711)	\$ (2,065,056)	\$ (5,027,451)
As at June 30, 2023				
Assets	\$ 17,672,553	\$ 3,136,944	\$ -	\$ 20,809,497
Liabilities	7,342,415	861,792	-	8,204,207
Property and equipment	3,323,999	293,468	-	3,616,867
Intangible assets	7,233,045	-	-	7,233,045
As at December 31, 2022				
Assets	\$ 17,077,383	\$ 8,977,466	\$ -	\$ 26,054,849
Liabilities	7,836,722	573,043	-	8,409,765
Property and equipment	3,687,613	312,483	-	4,000,096
Intangible assets	7,227,498	-	-	7,227,498

TRIBE PROPERTY TECHNOLOGIES INC.

Notes to the Condensed Consolidated Interim Financial Statements

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16. RELATED PARTY TRANSACTIONS

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly. Key management personnel include the Company's Board of Directors and members of the executive team.

In the normal course of business, the Company enters into transactions with its related parties that are considered to be arm's length transactions and made at normal market prices and on normal commercial terms.

- a) Key management compensation was as follows:

	<u>Three Months Ended</u>		<u>Six Months Ended</u>	
	<u>June 30, 2023</u>	<u>June 30, 2022</u>	<u>June 30, 2023</u>	<u>June 30, 2022</u>
Salary	\$ 238,851	\$ 219,688	\$ 531,872	\$ 450,750
Board of Directors' fees	49,563	47,450	96,438	88,075
Short-term benefits	7,510	5,146	11,398	10,292
Stock-based compensation	(643)	58,082	53,907	135,790
	\$ 295,281	\$ 330,366	\$ 693,615	\$ 684,907

- b) During the six months ended June 30, 2023, the Company made lease payments for office space of \$250,090 to a company affiliated with a member of the executive team. As at June 30, 2023, the office leases have an average remaining term of 7.50 years, and the minimum remaining lease payments total \$4,276,539. For the same period in 2022, the Company paid \$250,090 for the same purpose.

17. CAPITAL MANAGEMENT

The Company's objectives when managing capital are to ensure that there are adequate capital resources to safeguard the Company's ability to execute on its strategic operating plan, continue as a going concern and to maximize its financial flexibility by maintaining strong liquidity and by utilizing alternative sources of capital including equity, debt and bank loans or lines of credit to fund continued growth. In the management of capital, the Company includes the components of shareholders' equity and short-term liabilities, as well as cash. The Company sets the amount of capital in proportion to risk and based on the availability of funding sources. The Company manages its capital structure and adjusts it in light of changes in economic conditions and the risk characteristics of the underlying assets. Additional debt and/or equity financing may be pursued in the future as deemed appropriate to balance debt and equity. To maintain or adjust the capital structure, the Company may issue new shares, take on additional debt or sell assets to reduce debt. The Company is not subject to any externally imposed capital requirements and the Company does not pay out dividends. There were no changes in the Company's approach to capital management during the period.

18. ACCOUNTS RECEIVABLE

The balance of accounts receivable is comprised of the following:

	<u>June 30, 2023</u>	<u>December 31, 2022</u>
Accounts receivable, net of allowance for doubtful accounts	\$ 1,268,438	\$ 973,111
Other receivables	60,748	39,564
	\$ 1,329,186	\$ 1,012,675

As at June 30, 2023, an allowance for doubtful accounts of \$14,314 (December 31, 2022 - \$33,561) has been provided for balances outstanding over 90 days.

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19. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	June 30, 2023	December 31, 2022
Accounts payable	\$ 658,662	\$ 852,433
Accrued liabilities	889,311	709,788
	\$ 1,547,973	\$ 1,562,221

20. CASH AND CASH EQUIVALENTS

	June 30, 2023	December 31, 2022
Cash	\$ 3,043,322	\$ 1,531,315
Cashable investment	-	6,565,381
	\$ 3,043,322	\$ 8,096,696

As at December 31, 2023, the Company held a 1-year cashable GIC investment with a balance of \$6,565,381, interest yield of 2.23% annually, and maturity date of April 25, 2023.

On April 25, 2023, the 1-year cashable GIC investment held by the Company matured and was transferred to the Company's cash account.

21. SUBSEQUENT EVENTS

Subsequent to June 30, 2023, the Company entered into the following transactions:

- i) On July 17, 2023, the Company paid the deferred cash consideration balance of \$29,408 related to the Southview acquisition (Note 3).
- ii) On August 29, 2023, the Company signed an agreement to acquire 100% of the outstanding share capital of Meritus Group Management Inc ("Meritus"). The closing date is expected to be October 2, 2023. The Company agreed to pay Meritus \$1,000,000 as follows:
 - a) \$50,000 payable within ten days of the execution of the agreement;
 - b) \$450,000 payable on the closing date, subject to adjustments based on working capital and revenue performance;
 - c) \$200,000 payable in common shares of the Company;
 - d) \$300,000 payable by promissory note to be executed and delivered on the closing date.