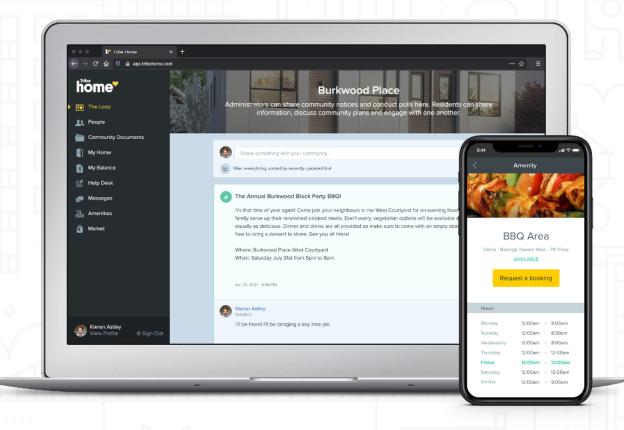
Community Living, Simplified

Planet Microcap

Technology Fast 50 2022 CANADA WINNER

Technology Fast 500 2022 NORTH AMERICA

TSXV: TRBE OTCQB: TRPTF





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Cautionary Statement Regarding Forward-Looking Information.

This presentation may contain certain "Forward-Looking Statements" within the meaning of the United States Private Securities Litigation Reform Act of 1995 and applicable Canadian securities laws regarding the Company and its business. When or if used in this news release, the words "anticipate", "believe", "estimate", "expect", "target, "plan", "forecast", "may", "schedule" and similar words or expressions identify forward-looking statements or information. Forward-looking statements or information in this presentation may relate to statements with respect to the aims and goals of the Company; financial projections; growth plans including future prospective consolidation in the property management sector; future acquisitions by the Company; beliefs of the Company with respect to the independent owner-investors market; prospective benefits of the Company's platform; and other factors or information. Such statements represent the Company's current views with respect to future events and are necessarily based upon a number of assumptions and estimates that, while considered reasonable by the Company, are inherently subject to significant business, economic, competitive, political and social risks, contingencies and uncertainties. Many factors, both known and unknown, could cause results, performance or achievements to be materially different from the results, performance or achievements that are or may be expressed or implied by such forward-looking statements. The Company does not intend, and do not assume any obligation, to update these forward-looking statements or information to reflect changes in assumptions or changes in circumstances or any other events affecting such statements and information other than as required by applicable laws, rules and regulations.

Cautionary Note On Use of Non-GAAP Measures.

Note that for purposes of this section, GAAP refers to IFRS. The Company believes that investors use certain non-GAAP measures as indicators to assess companies such as ours. They are intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP. Non-GAAP financial measures do not have any standardized meaning prescribed under GAAP and therefore may not be comparable to similar measures presented by other issuers.

In this presentation non-GAAP measures include "Average Digital Cost Per Lead", "Average Cost per Community Acquisition", "Monthly Recurring Revenue (MRR), "Gross Profit", and "EBITDA". As noted, these non-GAAP measures have been included as indicators to assess companies such as ours. Similarly, the Company has included non-GAAP measures for other companies to assist investors in their relative assessment of our Company. There may be some variation in the method of computation of these metrics as determined by the Company compared with other companies. Investors are therefore cautioned that as these measures do not have any standardized meaning prescribed under GAAP, the comparisons of non-GAAP measures included in this fact sheet should be used with caution.



Company Overview

TSXV:TRBE OTCQB:TRPTF

Tribe is a leading provider of technology-enabled property management solutions, offering both a property management platform as well as services for building and managing residential communities.

Disrupting an Industry – Replacing traditional property management with tech-enabled solutions to improve the experience of residential community living from smart building technology and building automation to in-home services.

Strong Financial Performance - Strong growth profile with majority of revenue comprised of monthly recurring revenue.

Proven Acquisition Track Record - Purchased 12 companies to date, in a fragmented industry at low valuation multiples.

Experienced Management Team - Hyper-growth, tech, product, capital markets and property management expertise, supported by an experienced and influential Board of industry leaders.

Leading Digital Platform - Fully integrated digital platform that services a wide variety of stakeholders to drive transformative advancements in the property management industry.

Head Office:

Vancouver, BC

Founded:

2011

CEO:

Joseph Nakhla

Market Cap:

\$18.8 M

2023 (est):

\$20.1M Revenue*

*Estimate based on analyst consensus

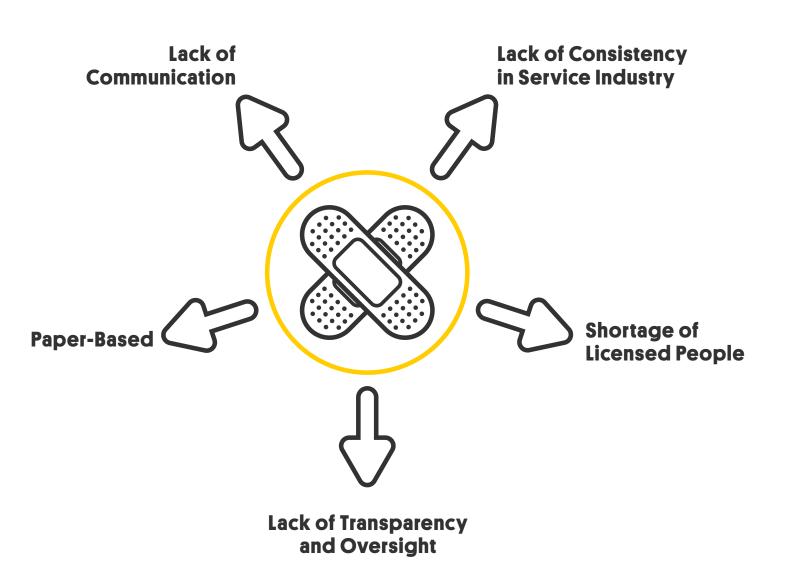


The Challenge

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Communities are becoming more complex and inter-connected than ever before.

Lack of digitization in the Property management industry.





Service & Tech for All Community Members

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Owners



- Trackable Communication
- 24/7 access
- · Community Information
- Building Health
- Payment Options
- · Exclusive Offers

Councils & Boards



- On-Demand Access
- Important Records and Documents
- Full Transparency and Accountability
- Communication Records

Property Managers



- More Efficient Processes and Tools
- Ability to Focus on Service
- Improved Industry Reputation

Landlords



- Organized Data
- Easy Payments
- Improved Tenant Relationships
- Improved Workflows

Developers



- Tools to Track all Deficiencies
- Access to Building Data
- Digital Owners' Manuals
- Seamless Hand-Over to Management Team

Trades



 Easier Access between Trades, Service Providers, and Communities



Tribe Clients

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Buildings (Strata & Condo Corps)



Aqua



Grosvenor - Ambleside



Premiere



Landis



Shangri-La



Woodwards

Real Estate Developers

























REITS & Real Estate Investors





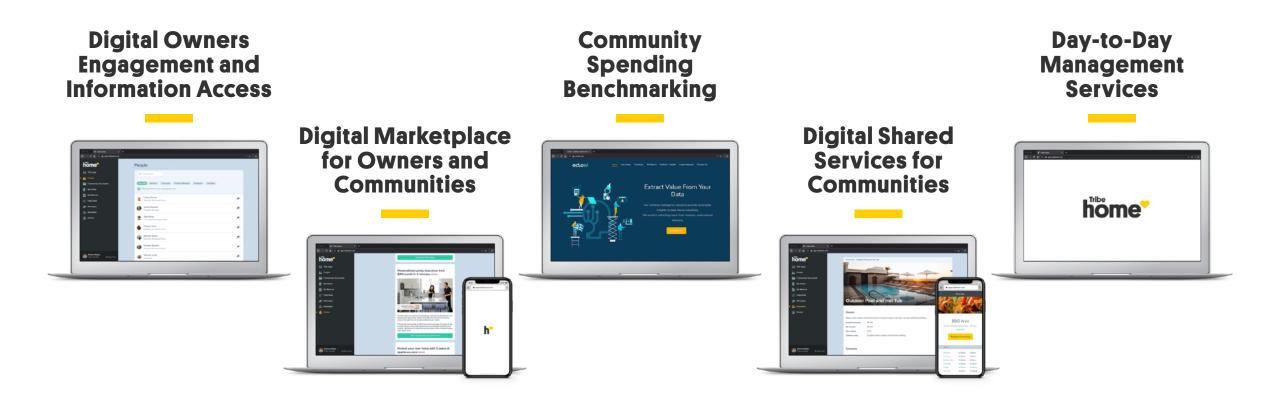




How We Do It

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One-stop-shop alternative to traditional property management.



We're simplifying the complexities around residential community living with tech-enabled solutions like nothing else in the market.



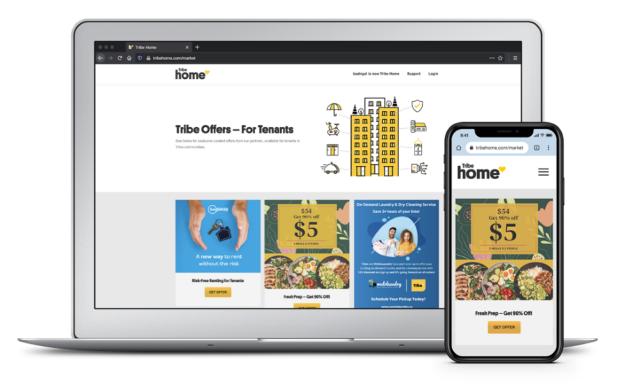
Digital Marketplace for Owners & Residents

TSXV:TRBE OTCQB:TRPTF

Simplifying people's lives by leveraging the group buying power of the 100,000+ people living in Tribe-enabled buildings.

Tribe connects clients with services that support their daily living through carefully curated offers in our digital marketplace.

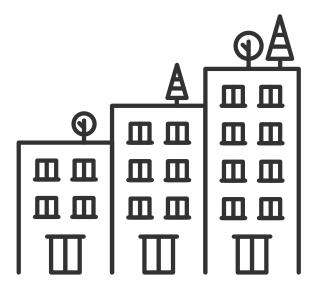
- Filtered categories to help owners & residents find what they need.
- Able to segment office by location, type, and age of building.
- Easy "new offer" onboarding process.
- Supports efficiency and financial ease for homeowners and residents of Tribe's multi-family communities.



Traditional Property Management:

\$20/Home + \$2 Ops Transactions

30-35% Gross Margin **10-15**% Churn



Tribe-Digitized Property Management*:

\$34/Home and \$6 Ops Transactions and Digital Partnership Revenue

41% Gross Margin* **5**% Churn*

\$34	Revenue Per Home
\$ 6	Ops Transactions
\$1.1**	Insurance Sales**
\$2.25**	Sub-Metering**
\$2**	Grocery Delivery**
\$1.50**	Telecomm**
++	Other**
\$45++	Potential Total

^{**} examples of digital partnerships program revenue



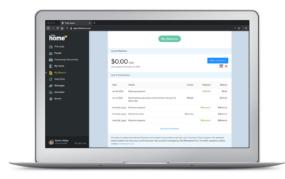
3 Revenue Generators

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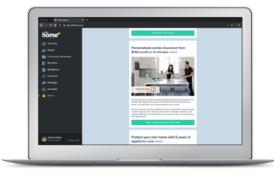
Software and Service Recurring Revenue

Investors/Asset Managers - Rental Communities
Developers - New Communities
Condo Corps - Existing Communities

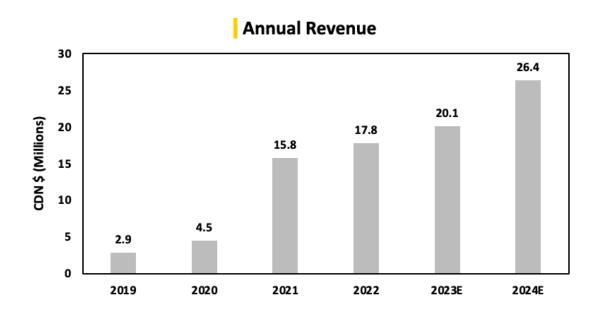


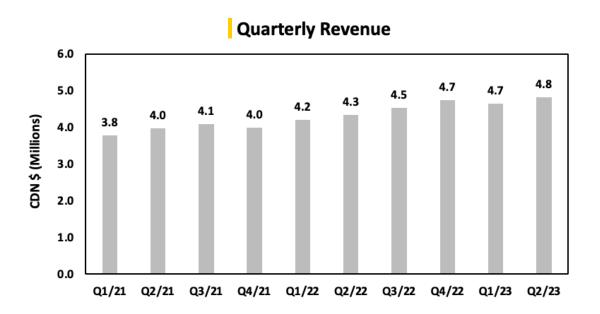
Transactional Revenue

Transactional Fees (Rent or Condo fees)
Data Reporting and Access
Banking Services
Rental/Lease-Up Services
Special Projects



Digital Services & Partnerships Revenue Community Smart-Building Products
In-Home Marketplace
Financial Services
Insurance Services







Financial Highlights for Q2 - 2023

13AV: IRBE CICGB: IRFIF	TSXV:TRBE	OTCQB: TRPTF
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	Q2-2023	Q2-2022
Revenue	\$4.82 million	\$4.33 million
Gross Profit	\$1.96 million	\$1.70 million
Gross Margin%	40.6%	39.2%
Adjusted EBITDA	(\$2.21 million)	(\$2.43 million)

- Despite inflation, interest rates, and new construction trends, Tribe continues to see no signs of business downturn.
- Expected to close Meritus Group acquisition in Q3-2023.
- Extremely healthy pipeline with record proposals sent by both Software and Management Services sales teams.
- Executing on cost saving strategies in Q2 which should result in improved gross margins and EBITDA in the back half of 2023.
- Actively negotiating with multiple parties on M&A opportunities.



A History of Successful Acquisitions

TSXV:TRBE OTCQB:TRPTF

Tribe is positioned to execute on an aggressive M&A opportunity of Property Management and Prop-Tech companies in North America.

Acquisition Criteria

- √ EBITDA + Multiple Accretive
- ✓ Expand Addressable Market (self-managed)
- √ Geographic Expansion
- √ Tech Expansion
- √ New Verticals

























The Opportunity

TSXV:TRBE OTCOB:TRPTF

1/3 of Americans and

Canadians live in

\$110B

Property Management Services Market (Condo & Rental)

\$2.9B

Property Management Software Market Worth 358,000+

Communities (HOAs, Condos)

\$106B

Assessments collected annually from homeowners

4.8%

Projected CAGR of property management software market growth up to 2028

95M

Residents living in community associations (HOAs/Condos)

78%

Of new housing built for sale is community associations

97%

100M

rental units

of multifamily construction starts are rental

\$10B

Projected 2023 revenue for US construction software market

Our Footprint

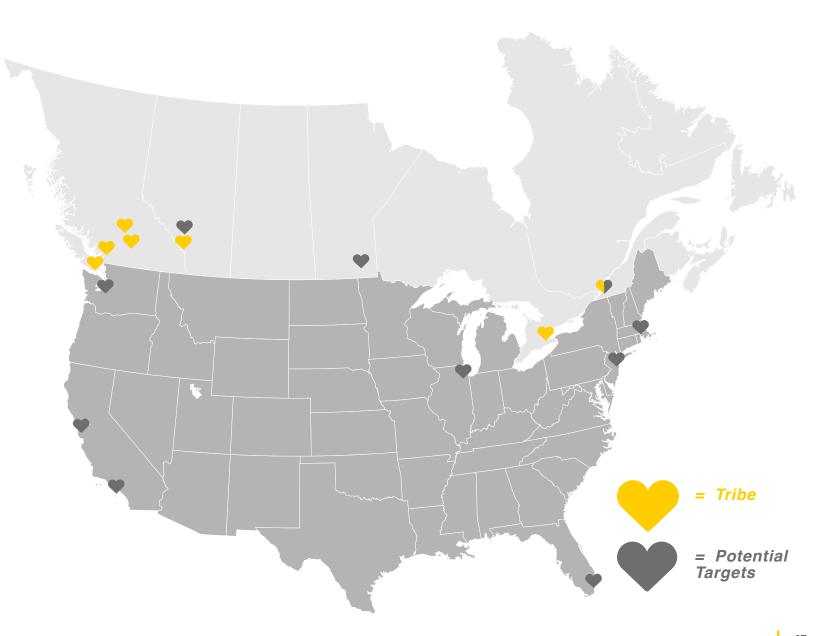
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Canadian Footprint

- Top 10 Condo Management Company Nationally*
- Top 10 Rental Management Company Nationally*
- · One of the largest Residential Rental Managers in BC
- Developer Relationships across the Country
- Big Institutional Footprint
- · Primary Targets: Toronto, Montreal
- · Secondary Targets: Edmonton, Winnipeg

US Target Markets

- Seattle
- Los Angeles
- · San Francisco
- Boston
- Chicago
- New York
- Miami





Capitalization Table & Ownership

	millions#
Basic Shares Outstanding	21.21
Share Warrants (@ \$5.10)	5.25
Options / Comp Options	1.00
Broker Warrants	0.30
Fully Diluted	27.76*



Top 5 Shareholders

Name	%
Aquilini	21.2
TY & Sons	14.8
PROPELR	12.5
Joseph Nakhla (Tribe CEO)	10.1
Peterson	7.4

Analyst Coverage

Firm	Analyst
Eight Capital	Kiran Sridharan
Laurentian Bank Securities	Frederic Blondeau
Stifel GMP	Suthan Sukumar

Our Team

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Joseph Nakhla

Joseph founded Tribe in 2011.
Prior to this, he was Chief
Operating Officer of TIO
Networks, a former TSX listed
company that was acquired by
Paypal. Joseph currently serves
on the Policy Advisory Council of
the Downtown Vancouver
Business Improvement
Association. He is also a board
member of OctoAl Technologies
Corp. and Minehub Technologies
Inc.



Jim Defer

Jim has held senior financial roles with a number of private and public companies over the past 25+ years, including a TSX listed technology company, a TSX-Venture listed energy company, and a CSE-listed healthcare company. Jim holds an Honours Degree in Commerce from the University of Manitoba, is a Chartered Professional Accountant, Chartered Accountant and Professional Business Valuator.



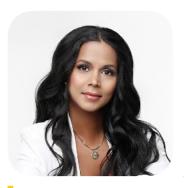
Dan Feeny

Dan brings over 20 years of technical and management experience to his role integrating operations, service delivery and technology at Tribe. Dan has helped develop the Canada Arm 2 for the International Space Station and expanded the product set of a leading SaaS restaurant transaction data management company.



Scott Ullrich
Executive VP
Management Services

Scott has spent his career in property management.
Previously as CEO of Gateway Property Management (now a Tribe company) he oversaw its operations for decades. As Executive VP of Management Services, he continues to oversee management across the country and work in a strategic capacity.



Shobana Williams
VP Investor Relations

Shobana brings over 15 years of experience in investor relations with a unique blend of capital markets, corporate communications, investor relations and marketing.

Shobana has worked with both private and public companies, including ones that grew from small to large cap, listed on the TSX to NYSE.



Jennifer brings over 20 years of global experience to her role as VP Marketing & Communications. In her role, Jennifer protects and strengthens Tribe's corporate reputation by guiding external and internal communications, strategic marketing, public relations and branding. She majored in Communications at Simon Fraser University.



Why Invest in Tribe Property Technologies Inc.

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01



Disrupting
outdated and
rapidly-growing
property
management
industry with
revolutionary tech

02

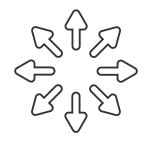


Multiple revenue streams thanks to end-to-end approach servicing all community living stakeholders 03



Market
penetration
already underway,
with rapid revenue
growth established
and leading market
position achieved

04



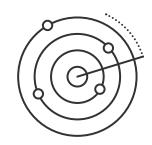
Proven aggressive

M&A strategy set
to see Tribe
expand in Canada
and US market

05



Strong cash balance and experienced, multi-disciplinary management team 06



News catalysts set to put company on the radar of mainstream investors



Thank you.

Joseph Nakhla CEO

604.343.2601 joseph.nakhla@tribetech.com Jim Defer CFO

604.398.4161 ext. 725 jim.defer@tribetech.com

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Appendix



Our Board



Mike Willis

Tribe Board Chair + Audit
Committee Chair,

CFO Group14 Technologies

Mike is the CFO of Group14
Technologies, a manufacturer of nanomaterials to enable low-cost, high-performance lithium-silicon batteries. Previously, Mike was the CFO of Westport Fuel Systems Inc., a TSX and Nasdaq-listed manufacturer of alternative fuel systems, and CFO of Gevo Inc, a Nasdaq-listed industrial biotechnology company.



Charmaine Crooks

Tribe Compensation Committee Chair, President and Director of NGU Consultants Inc.

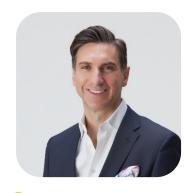
Charmaine is the President and founder of NGU Consultants Inc., providing global strategic advisory and corporate development services to a variety of sectors.



Raymond Choy

Tribe Board Member,
President and Board Member
of Peterson Group

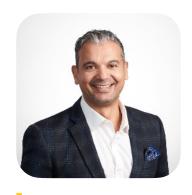
Raymond is the President and Board Member of Peterson Group, a real estate investment, development, and property management company.



Andrew Kiguel

Tribe Governance Committee Chair, CEO Tokens.com and Co-Founder Hut8 Mining

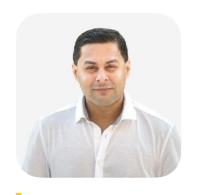
Andrew is currently the co-founder and CEO of tokens.com. Previously he was the co-founder and CEO of Hut8 Mining, a publicly listed bitcoin miner.



Joseph Nakhla

CEO and Director

Joseph founded Tribe in 2011 and has been overseeing its operations and expansion since. Prior to this, he was the Chief Operating Officer of TIO Networks, a former TSX listed company that was acquired by Paypal.



Sanjiv Samant

Tribe Board Member, Managing Partner, PROPELR Growth

Sanjiv established PROPELR Growth (formerly Round13 Growth) in 2020, as a Founder and Managing Partner. He has spent 20+ years in the tech & healthcare sectors, and is one of Canada's most experienced and widely respected growth company advisors and financiers. Prior to establishing PROPELR Growth, Sanjiv headed the Technology, Media, Telecommunication ("TMT"), Sustainability and Healthcare investment banking group at a Canadian bank owned dealer.

Average MRR per Community (1)

